

TODAY'S VBC OPERATING MANUAL

START on the Right Foot:

Strategizing for PY '25

SESSION 3: NOV 14 | 1-2 PM ET



TODAY's VBC Operating Manual



Dr. Luke Hansen
Chief Medical Officer
Arcadia

Finish Strong:

The PY '24 Care Gap Scramble

Learn from Each Other:

Lessons from PY '23

Start on the Right Foot:

Strategizing for PY '25

Today's Panelists



Dr. Luke Hansen
Chief Medical Officer



Carl Vidrine
*Lead Advisor,
Risk-Bearing Entities*



Rob Kagarise
*VP of
Operations*



Liz Todd
*Director, Clinical
Operations*





Who we are...



DELAWARE VALLEY ACO

an accountable care organization

Supports **population health** strategy of



Philadelphia-based
health systems



Humana

Two Clinically Integrate Networks that include:

DVACO
Network



2,500 Physicians

850 PCPs

18 Hospitals

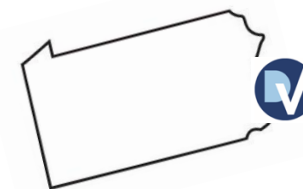
2,600 Care Sites

153,000

BENEFICIARIES

PHILLY REGION

Southeast PA and South NJ



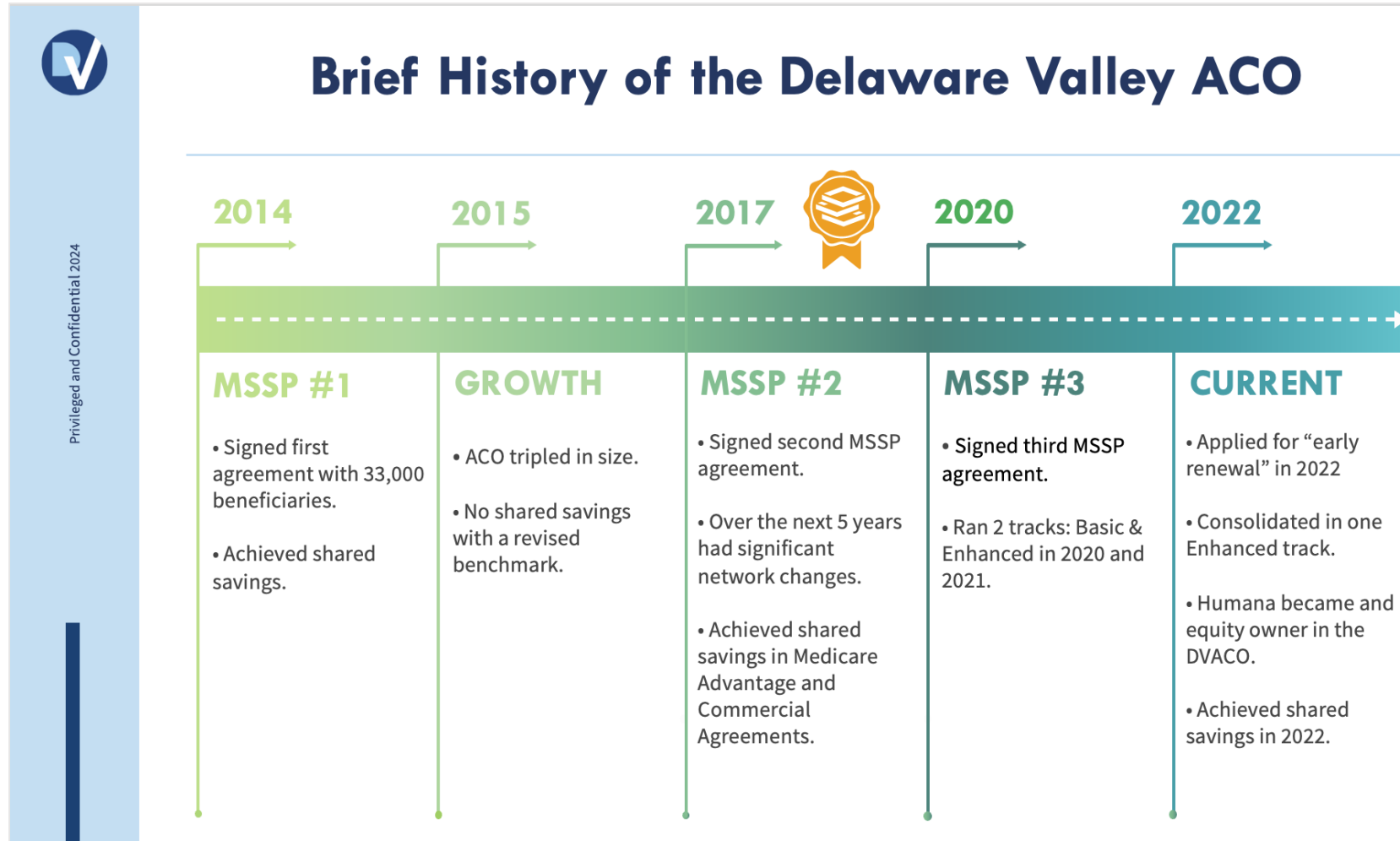
CMS-MSSP


PARTICIPANT

Enhanced Track

***Multiple Medicare Advantage
& Commercial Shared
Savings Agreements***

A 7+ Year Partnership to Move VBC Forward



 *Began working with CareJourney in 2017.*

Strong focus on quality reporting and post acute strategy.

Introduced BCDA in 2023.

MSSP ACOs Save \$2B+ in Shared Savings

Creating a natural opportunity for reflection with the year end

The Current State of VBC Heading into 2025:

What's Worked Well



Primary Care Engagement



Medicare Payment Transformation



Risk Assessment

What Hasn't Gone as Planned



Specialty Care Engagement

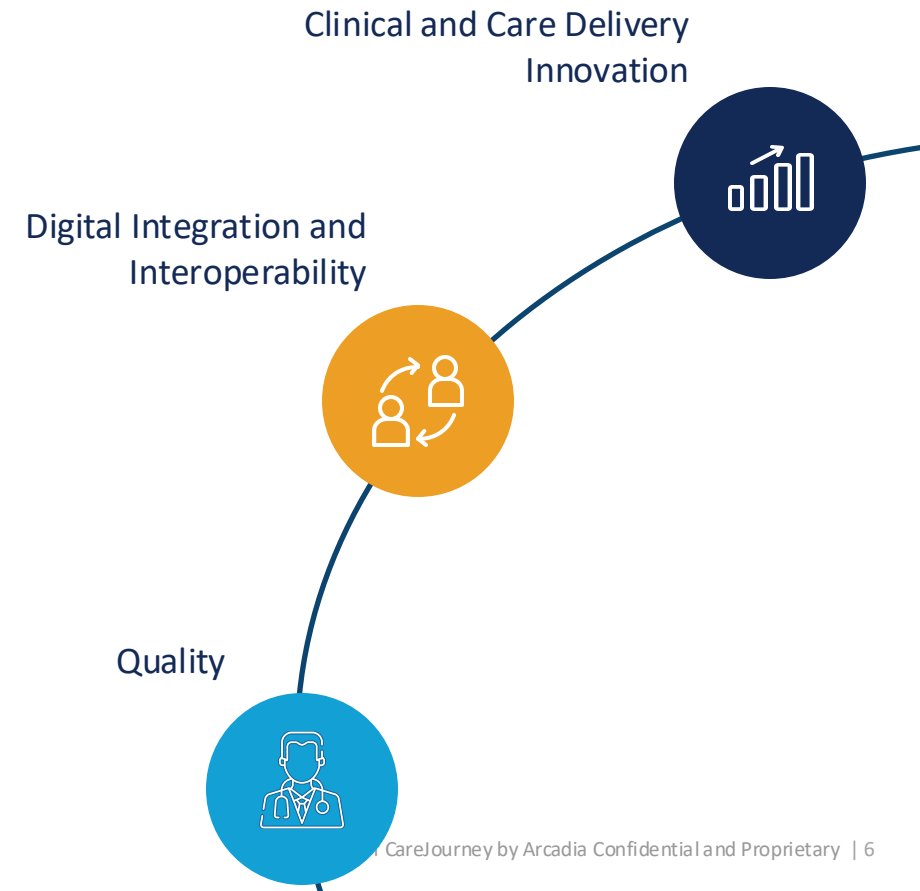


Commercial Payment Transformation



Risk Documentation

Macro Landscape





Scored on
in PY2024

New in
PY2025

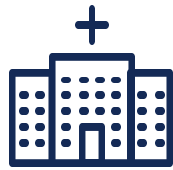
Quality Measures in the APP Plus Quality Measure Set for Shared Savings Program ACOs

Quality #	Measure Title	Collection Type	Performance Year Phase In
321	CAHPS for MIPS	CAHPS for MIPS Survey	2025
479	Hospital-Wide, 30-day, All-Cause Unplanned Readmission (HWR) Rate for MIPS Eligible Clinician Groups*	Administrative Claims	2025
001	Diabetes: Hemoglobin A1c (HbA1c) Poor Control*	eCQM/Medicare CQM/ MIPS CQM	2025
134	Preventive Care and Screening: Screening for Depression and Follow-up Plan	eCQM/Medicare CQM/ MIPS CQM	2025
236	Controlling High Blood Pressure*	eCQM/Medicare CQM/ MIPS CQM	2025
112	Breast Cancer Screening	eCQM/Medicare CQM/ MIPS CQM	2025
113	Colorectal Cancer Screening	eCQM/Medicare CQM/ MIPS CQM	2026
484	Clinician and Clinician Group Risk-Standardized Hospital Admission Rates for Patients with Multiple Chronic Conditions (MCC)*	Administrative Claims	2026
305	Initiation and Engagement of Substance Use Disorder Treatment	eCQM/Medicare CQM	2027
487	Screening for Social Drivers of Health	eCQM/Medicare CQM	2028 or the PY 1 year after the eCQM spec becomes available, whichever is later
493	Adult Immunization Status	eCQM/Medicare CQM	2028 or the PY 1 year after the eCQM spec becomes available , whichever is later

*Indicates this is an outcome measure for purposes of qualifying for the eCQM reporting incentive and the alternative quality performance standard

DVACO's Horizon For 2025

Focusing on 3 key areas



01. Post Acute

Continuing to optimize patient's post acute care transitions



02. Faster Data

Scaling adoption of BCDA data across teams



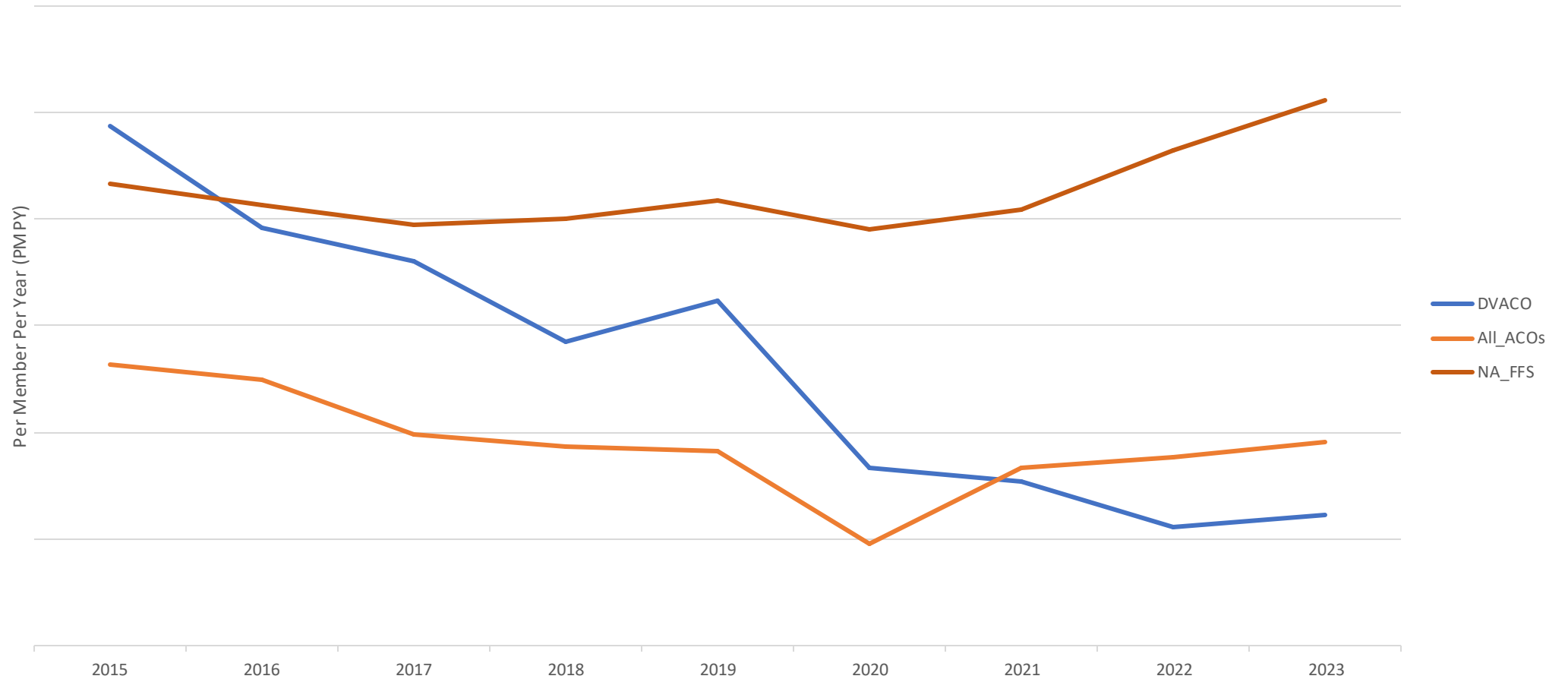
03. Specialty Care

Establishing a multi-pronged strategy to mitigate unnecessary specialty spend



DVACO MSSSP PAC Spend

PAC (SNF, HH, Hospice) Spend DVACO vs NA FFS





From Post-Acute Care to Care Continuum

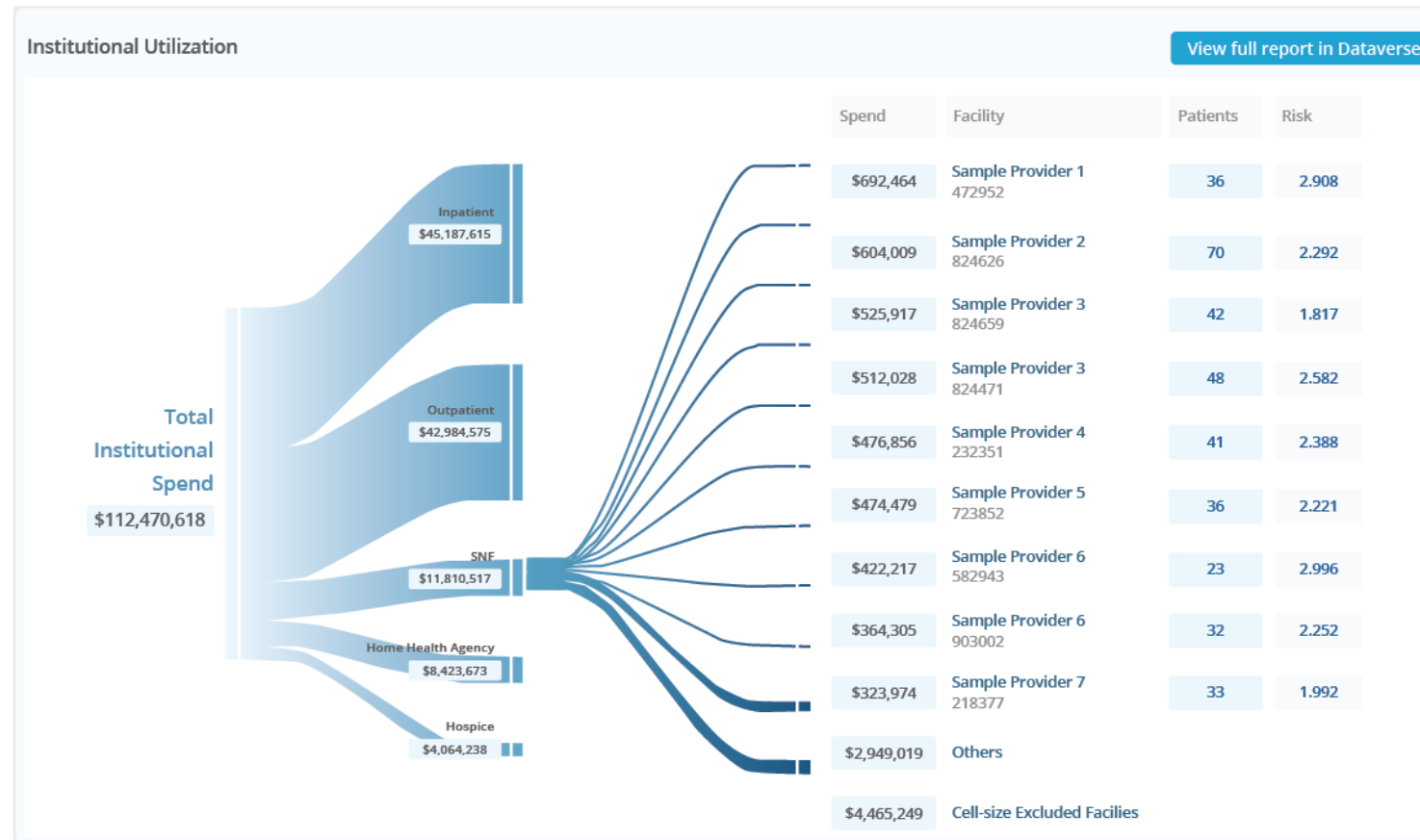
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Optimization Depends on Existing Patterns

Understanding market's utilization allows for best decision making

Sample utilization data from CareJourney.



*It is critical to look at utilization inside and **outside** your ACO, mapping cost and quality performance of both to understand the full picture.*

Maximizing Early Indicators

Infusing BCDA Across 2025

3 Focus Areas for DVACO

Clinical Enablement Patient

Home / Clinical Enablement Patient

ATTRIBUTED PCP

All

Patient ID	Patient Name	Age	Attributed PCP Name
8030092	Jane Singer	72	Anika Saris
6898622	Alfredo Dorwart	70	Angel Westervelt
8176779	Craig Korsgaard	57	Giana Dias
6618536	Cooper Press	43	Marcus Rosser
4652565	Charlie Donin	62	Terry Vaccaro
9810232	Zain Stanton	58	Tiana Lipshutz
8777522	Omar Ekstrom Bothman		
5217400	Lydia Levin		
3877405	Phillip Calzoni		
9050482	Miracle Korsgaard		
6799883	Maren Press		
7910296	Alfredo Rhiel Madsen		
	Patlyn Herwitz		
	Korsgaard		

HCC Documentation

Ensuring speedy and effective capturing of diagnoses

Risk Stratification

Identifying seriously ill patients for care management

Early Warnings

Enhancing early warning systems with faster, comprehensive data



Getting Started with BCDA

1. Sign up to participate here.
2. Develop your internal infrastructure with internal engineering teams or a data partner to:
 - Manage effective logic
 - Navigate the pre-adjudicated to adjudicated transition (For REACH)
 - Unravel NDJSONs
 - Stay up to date on API changes
 - Recalculate downstream metrics
 - Store previous loads for trend-based use cases
3. Apply a segmentation on patients to identify most impactful patients.

Tackling Specialty Spend Comprehensively

Focusing from 3 key angles:



Patients



Providers



Population

Sample episode data from CareJourney.

Episode type: Conditions							View Report
Episode Name	Number of Episodes	Cost Score	Average Observed Cost	Average Expected Cost	Adjusted O/E Ratio ⓘ	Opportunity ⓘ	Average Observed vs Expected Cost
Arthritis	210	1 / 5	\$6,744	\$4,369	1.54	\$983,155	<div><div></div></div>
Pain In Joint	161	3 / 5	\$712	\$744	0.96	\$17,675	<div><div></div></div>
Lower Back Pain	61	5 / 5	\$1,014	\$1,717	0.59	\$125	<div><div></div></div>
Bursitis	22	5 / 5	\$167	\$361	0.46	N/A	<div><div></div></div>

Episode type: Treatments							View Report
Episode Name	Number of Episodes	Cost Score	Average Observed Cost	Average Expected Cost	Adjusted O/E Ratio ⓘ	Opportunity ⓘ	Average Observed vs Expected Cost
Knee Replacement	265	5 / 5	\$14,636	\$15,624	0.94	N/A	<div><div></div></div>
Hip Replacement	153	5 / 5	\$14,397	\$16,278	0.88	N/A	<div><div></div></div>
Repeat Hip Or Knee Replacement Surgery	47	5 / 5	\$24,878	\$28,580	0.87	N/A	<div><div></div></div>

Tips for Developing a Specialty Strategy

Step 1: Review your utilization data to existing patterns

Step 2: Identify opportunities to shift to high performers

Step 3: Focus on educating your physicians with room for improvement

Audience Q&A



Rob Kagarise
*VP of
Operations*



Liz Todd
*Director, Clinical
Operations*



Meet With Us: Gain Strategic Insights

Type “**YES**” in chat to see a TIN’s or ACO’s utilization – both professional and institutional– to review with our team.

