

TODAY'S VBC OPERATING MANUAL

Finish Strong:

*The PY '24 Care
Gap Scramble*

SESSION 1: SEPT 17 | 1-2 PM ET



Today's Panelists:



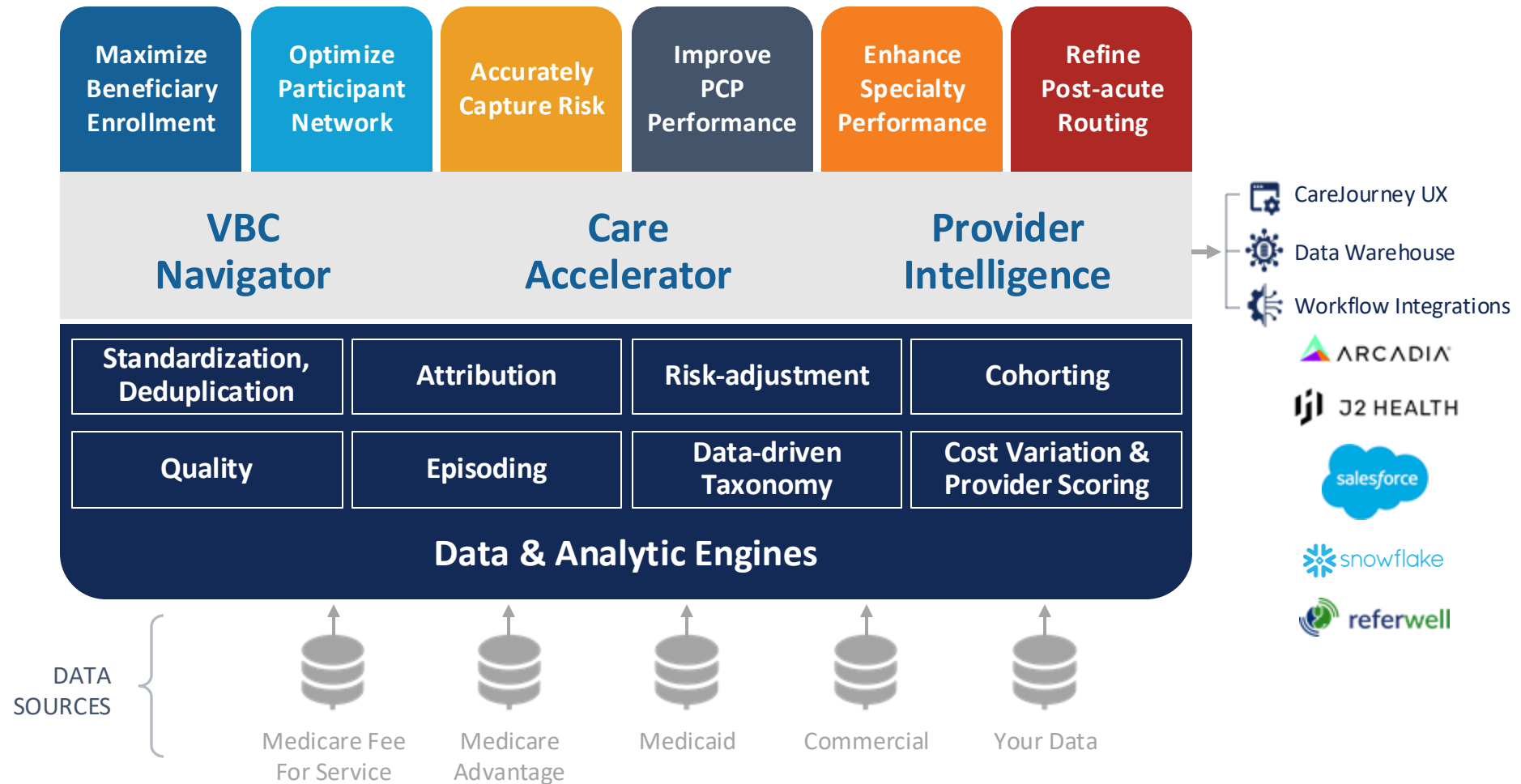
Dr. Luke Hansen
Chief Medical Officer



Zach Bredl
Sr. Director, Product



Introducing CareJourney by Arcadia



Adding cost, quality, and benchmark insights to next-generation data platform, analytics, and workflow tools [Learn more](#)

TODAY's VBC Operating Manual



Dr. Luke Hansen
Chief Medical Officer
Arcadia

Finish Strong:

The PY '24 Care Gap Scramble

Learn from Each Other:

Lessons from PY '23

Start on the Right Foot:

Strategizing for PY '25



A Changing of Seasons: The Care Gap Scramble

The Lifecycle of an ACO

Season 4: Learning + Planning

Reviewing last year's results to identify systemic areas of success and opportunity

Season 3: Care Gap Scramble

Evaluating performance to date, coaching on opportunities, and closing remaining care gaps.



Season 1: The Foundation + Planning

Kick starting the year for population and modeling network scenarios for financial exposure.

Season 2: Solidifying Network

Locking in rosters and markets for all your contracts.

Not All Opportunities Move the Needle Equally

Prioritizing for impact best deploys constrained resources

10%

of population will increase their spend by >50% next year. With 50% of them not having an AWW and 25% being frail elder.

18%

of HCCs left not recaptured in a year, with an average weight opportunity of 0.10.

\$81 PMPM

saved in total spend with AWW for highest HCC patients

Note: figures are combination of literature and analyses run on a sample of MSSP and REACH ACOs.

Bringing It Back to Patients

A multi-pronged approach enabled by the right tech partner

Considerations For Care:

Modality

Digital literacy

Health literacy and
financial context

Availability and
timing



Patient 1

Colorectal Cancer Screening

Historically adherent

Patient Inclination

No aversion

Barriers

*No geographic/transportation
barriers*



Patient 2

Colorectal Cancer Screening

Poor adherence

Patient Inclination

Screening hesitancy

Barriers

*No geographic/transportation
barriers*



Patient 3

Colorectal Cancer Screening

No history of screening

Patient Inclination

Screening averse

Barriers

*Remote geography; Unable to
Travel*

A Positive Impact for Organizations

Making the case for Annual Wellness Visits (AWVs)

AWV Rate	Percent of Orgs to Make Savings in 2022	Percent of Orgs to Make >5% Savings in 2022
<25%	65%	33%
25-49%	76%	22%
50-74%	85%	33%
>75%	100%	72%

High AWV rates and success in savings directionally track together – underscoring the impact not only for patients, but also organizations.

Note: Data based on Net Savings Rate for all MSSP and REACH ACOs.

Crowdsourcing the Community's Best Practices

Easing the care gap scramble and maximizing impact



Latest Data + Analytics Engine

Participating in BCDA for the earliest and most complete patient indicators



Patient History

Understanding chronic conditions, past utilization, and needs to drive future action



Relevant Benchmarks

Informing areas of opportunity and areas of improvement based on peer-to-peer comparisons



Advanced Algorithms

Helping to suspect patients with likely rising risk to prioritize impact



Connection to Workflow

Enabling physicians and care managers with data at the point of decision



Patient Engagement

Prompting patient action with timely messaging and reminders

Applying Best Practices For Action

Operationalizing data is not a one-size-fits-all approach



Relevant Benchmarks: Recapture Rates

D#### HCC Recapture Rates

HCC Description	Recapture Rate	Percent Rank Among Peers
Heart Arrhythmias	94%	75th-100th
Diabetes with Chronic Complications	93%	75th-100th
Morbid Obesity	86%	50th-75th
Dementia	71%	0th-25th

Next Step: Focus efforts on low performance vs. Peers – in this case, Dementia.



Advanced Algorithms

Utilizing Deep Learning to Predict Adverse Events

Beneficiary ID	Model Name	Probability Score
Patient A	IP Admission – 90 Days	0.91
Patient B	IP Admission – 90 Days	0.77
Patient C	IP Admission – 90 Days	0.23
Patient D	IP Admission – 90 Days	0.14

Next Step: Bucket patients by Probability Score – set goals of getting highest risk group in monthly, next highest quarterly, etc.

Upcoming Programmatic Changes

Anticipating reporting in upcoming years will look different

01 eCQMs/CQMs

Fewer measures, but potential need to retool
All-payer reporting requirements



02 Subspecialty participation in VBC

MVP (MIPS Value Pathways) Framework
CMS Transforming Episode Accountability
Model (TEAM) Model



03 MA and NCQA STARS

Changes to patient experience weighting



Meet With Our Team on Q4 Strategy

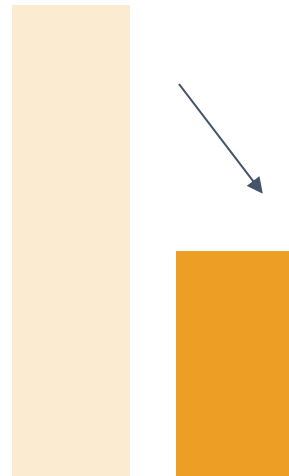
Type “YES” in chat to review your care gap + utilization benchmarks

+10x



Increase in BCDA lives processing in 9 months across CareJourney membership

-58 day



Decrease in delay with BCDA pre-adjudicated claims access

Sample CareJourney analytics to support faster, high-value care for patients.

CareJourney My Reports Home Glossary Blair Mohny CAREJOURNEYDEMO BM

ORGANIZATION D0000 - Population Insights Demo

Patient Care Gaps
CareJourney / Patient Care Gaps

Export


QUALITY MEASURE NAME Breast Cancer Screening MOST SEEN PCP NAME ALL

Choose column

Patient Name	Quality Measure Name	Quality Measure Description	Last Service Date	Last Service List	Most Seen PCP Name
Jane X Doe	Breast Cancer Screening	Percentage of women 50 - 74 years of age who had a...	2023-11-01	Mammogram Performed (Breast Cancer Screening)...	No Practitioner Seen
John X Doe	Breast Cancer Screening	Percentage of women 50 - 74 years of age who had a...	2023-04-01	Mammogram Performed (Breast Cancer Screening)...	No Practitioner Seen
Jane X Doe	Breast Cancer Screening	Percentage of women 50 - 74 years of age who had a...	2022-10-01	Mammogram Performed (Breast Cancer Screening)...	No Practitioner Seen
Jane X Doe	Breast Cancer Screening	Percentage of women 50 - 74 years of age who had a...	2022-03-01	Mammogram Performed (Breast Cancer Screening)...	No Practitioner Seen
Jane X Doe	Breast Cancer Screening	Percentage of women 50 - 74 years of age who had a...	2022-03-01	Mammogram Performed (Breast Cancer Screening)...	No Practitioner Seen
Jane X Doe	Breast Cancer Screening	Percentage of women 50 - 74 years of age who had a...	2023-09-01	Mammogram Performed (Breast Cancer Screening)...	No Practitioner Seen

Want to Learn More?

JOIN OUR NEXT WEBINAR:

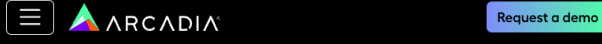


OCTOBER 29
Learn from Each Other:
Lessons from PY '23

Across the diversity of ACOs, there is no one size fits all approach to value-based care. Instead, there are a myriad of approaches and tactics to best serve your population—and speculation around what drives success.

[Register for the series](#)

HEAR FROM OUR COMMUNITY:



RESOURCES INSIGHT

Beyond the colonoscopy: BILH Performance Network's transformative approach to colorectal cancer screening

By [Linnie Greene](#), Staff Writer at Arcadia
POSTED: NOVEMBER 7, 2023

Patient Engagement

When Beth Israel Lahey Health undertook a new shared decision-making program to screen for colon cancer, they discovered the power of engagement and prevention.

According to the American Cancer Society, [colorectal cancer](#) is the third leading cause of cancer deaths in both men and women, and the second leading cause

Read the details of how we partner for care gaps and beyond [here](#).

MEET WITH OUR TEAM:

See How CareJourney Works

Get the actionable data and insights you need to drive real cost savings and care improvements.

What happens next?

1. Connect with one of our value-based care experts over a discovery call.
2. Explore our solutions that may best meet your needs.
3. Get all your questions answered!

Discover the CareJourney Advantage

1. **Largest Healthcare Dataset.** Unlock the power of one of the most comprehensive Medicare, Medicaid, and Commercial dataset covering over 300M lives.
2. **Member-Centric Model.** Become a part of a member network of organizations that have achieved success in value-based care and have an input into our product roadmap.
3. **Exceptional Time-to-Value.** Get quick ROI from your investments and see value within the first 60-days of your membership.

Reach out to coordinate with us [here](#).