

With Open, Clinically-relevant  
Analytics, Value-based Care  
Becomes Simply: **Care.**



# Analytics Driven by the Most Comprehensive, Longitudinal Data Set Available

We empower healthcare organizations with accurate, comprehensive, and granular data about their markets, patients, and providers, enabling value-based care for every patient experience such that it can be referred to as simply: care.

Our analytics platform offers clinically-relevant insights to understand market share, identify high-need patients, build high-performing networks, and improve provider performance and patient outcomes. It is powered by one of the largest claims data sets in the country that is backed by comprehensive and transparent methodologies. Value-based care organizations can find all the relevant information needed to be successful, all in one place.

**270M+**

Lives Covered

**2M+**

Clinicians Profiled

**300+**

Metrics & KPIs

## Healthcare Analytics Solutions for All Stakeholders



Value-Based  
Care Delivery  
Organizations



Hospitals &  
Health Systems



Regional  
& National  
Health Plans



Life Sciences  
& Pharma

# With Open, Clinically-relevant Analytics, Value-based Care Becomes Simply: **Care.**



## Comprehensive

Access **comprehensive** Medicare and Commercial claims layered with open data, unlocking a library of analytics for over 270 million lives. Get provider ratings and profiles on 2 million clinicians and analyses of 800+ unique cohorts and 900+ episodes of care.



## Trusted

Rely on the **most-trusted data set** built on transparent and proven methodology and episode groupers, taxonomy, and cohort specialization used by leaders at over 120 healthcare organizations.



## Easy-to-use

Use a single platform to **solve your most pressing challenges**, including improving provider performance, building and optimizing care networks, understanding patient cohorts and population insights.



## Collaborative

Join a **membership model** built on input from leaders in value-based care and driven by member collaboration, dedicated to building products that solve real problems.

# The CareJourney Analytics Platform

Our platform supports a number of specific goals for different members of your value-based care organization, all in a single, easy-to-use interface. Use our platform to:

## Gain Market and Cohort Intelligence

**Users** Clinical Performance Manager, Network Development Director

## Build and Grow Your Network

**Users** Network Development Manager, Manager of Analytics

## Make Smarter Contracting Decisions

**Users** VP of Performance Management, Accountable Care Organization (ACO) Operations Director

## Identify Leakage and Strengthen Referrals

**Users** Performance Improvement Manager, Network Provider Relations Manager

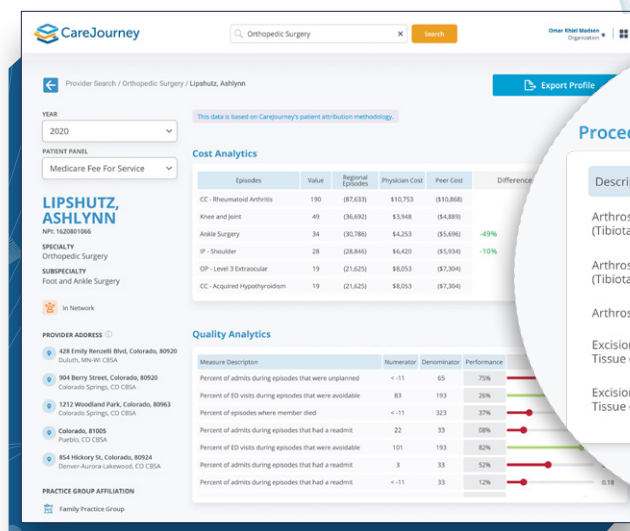
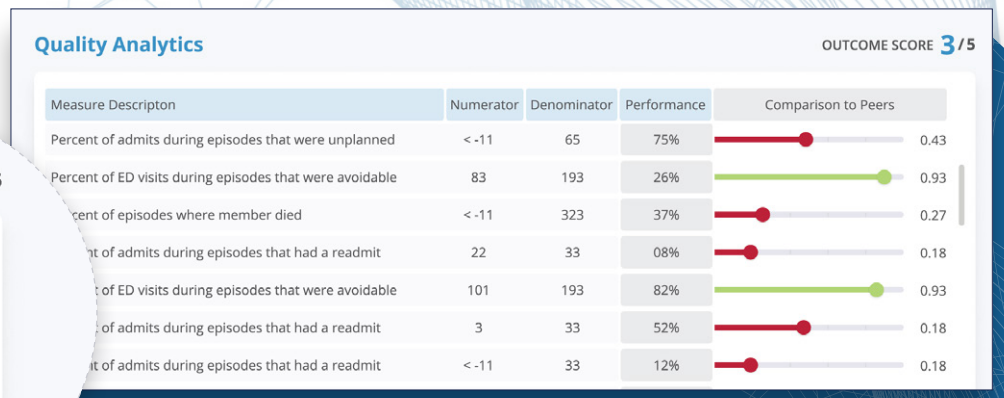
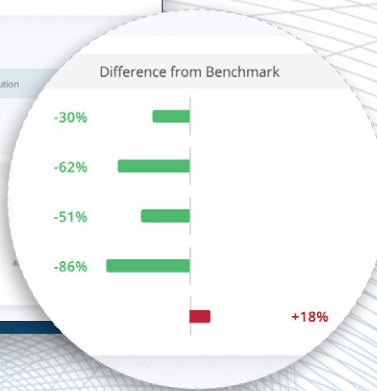
## Improve Provider Performance

**Users** Performance Improvement Manager

## Better Manage Your At-risk Populations

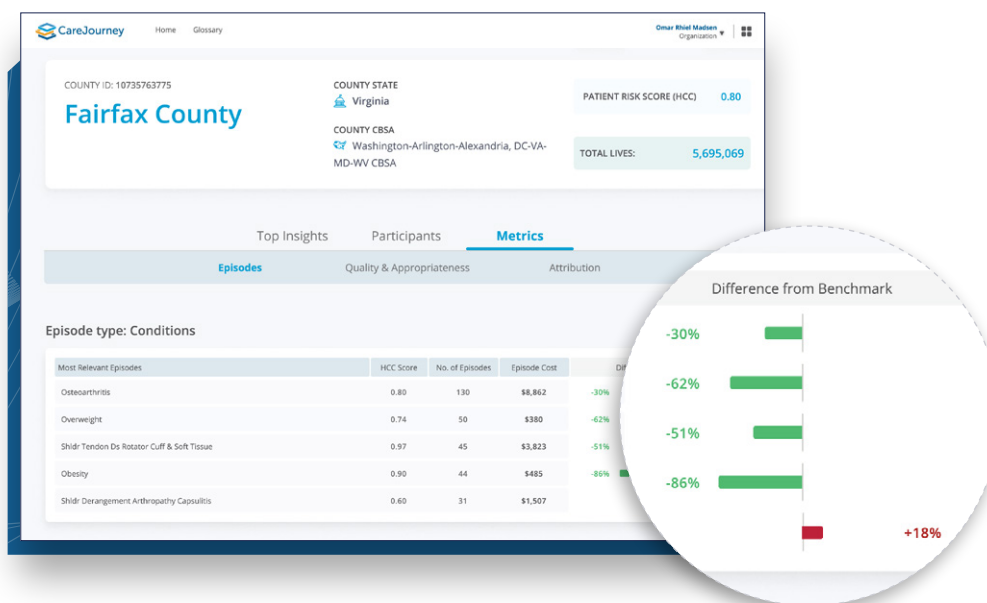
**Users** Population Health Manager, Chief Medical Officer





## Gain Market and Cohort Intelligence

To inform your network building and growth decisions, you need actionable intelligence to understand market and competitor dynamics. Get the answers to questions like: what is the geographic concentration of patient activity? How does utilization vary by specialty or practice group? What are the existing network affiliations in a particular market? How do you benchmark against your competitors? The CareJourney analytics platform helps you assess your markets, uncover opportunities for savings, understand patient demographics, identify highest-need populations, and more.



### Use the CareJourney platform to:

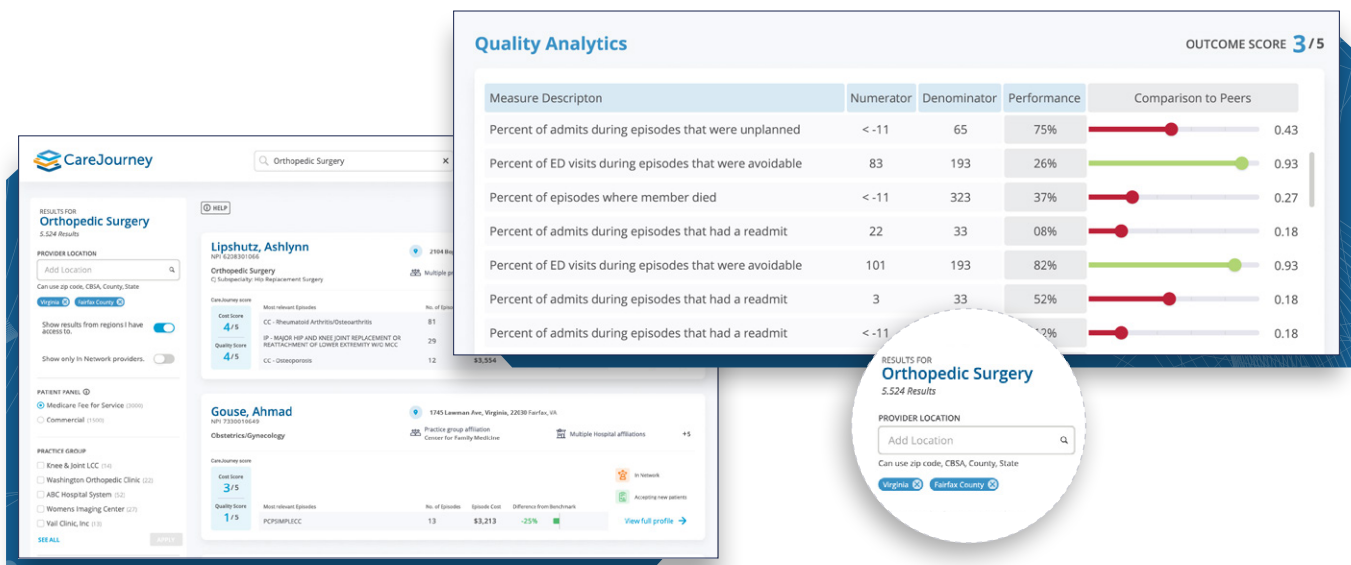
- Assess markets by state or county to understand patients' overall health, the prevalence of multi-chronic condition beneficiaries, and cost and utilization.
- View health system and value-based care affiliations to understand competitor dynamics.
- Track referral patterns and volumes to mitigate gaps in care and reduce leakage.

### Case Study

#### [Midwest Health Plan Expands Network Into New Markets](#)

## Build and Grow Your Network

We help you create high-performing networks and optimize provider performance. With our analytics platform, you can unlock insights across your market, including wallet share, network affiliations and geographic concentrations of patient activity. You can dive into geographic-level cost and outcome performance metrics for physicians, specialists, and provider groups nationally or locally.



### Use the CareJourney platform to:

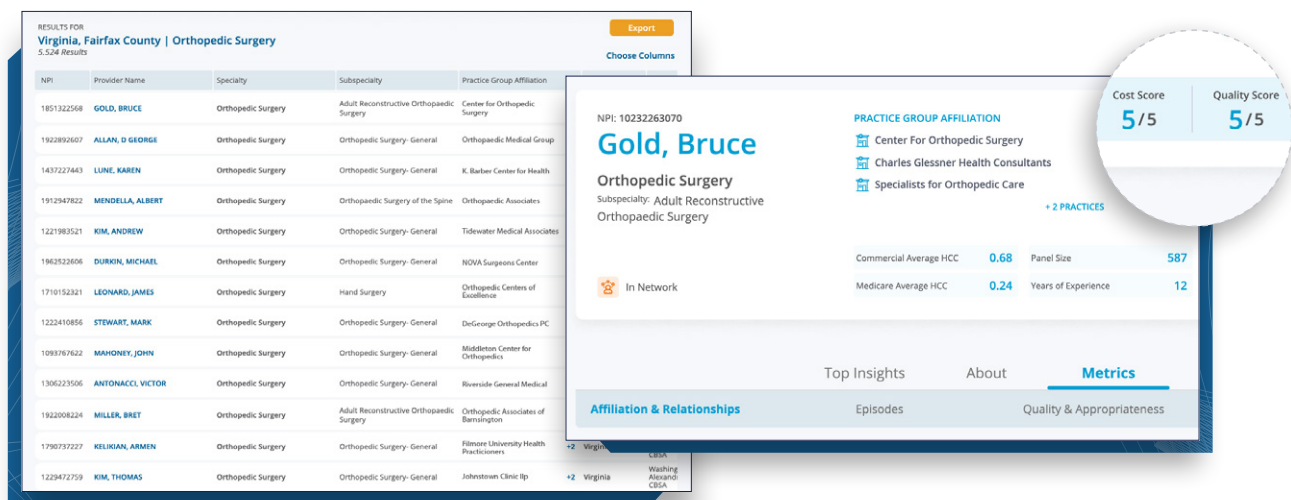
- Gain market intelligence on your patients, providers, and competitors to drive evidence-based network growth, expansion, and performance management.
- Understand utilization by specialty or practice group, plus network affiliations, to design competitive contracts and simulate network performance.
- Recruit top providers by understanding current and historical performance metrics and benchmarks including cost, utilization, outcomes, and referral patterns.

### Case Study

[Large Health Care System Builds High-Performing Provider and Specialty Networks](#)

## Make Smarter Contracting Decisions

Make smarter physician recruitment decisions using our deep, comprehensive, trusted library of over 2 million primary care provider (PCP) and specialist profiles. Starting as broad as county-level, drill down into facilities, practice groups, and finally into providers to get cost, quality, referral, and volume data, which is scored using CareJourney's transparent and open-sourced methodology. Use our platform to fill under-served patient needs in your network, design competitive contract rates and terms, and more.



### Use the CareJourney platform to:

- View comprehensive provider profiles to identify the high-value providers to include in your network.
- Access market intelligence and network affiliations to design competitive contracts for new APMs or existing contracts. Easily simulate the impact of different providers on network performance.
- Find high-performing providers and practice groups to add to your network by comparing several markets, cohorts, and facilities.

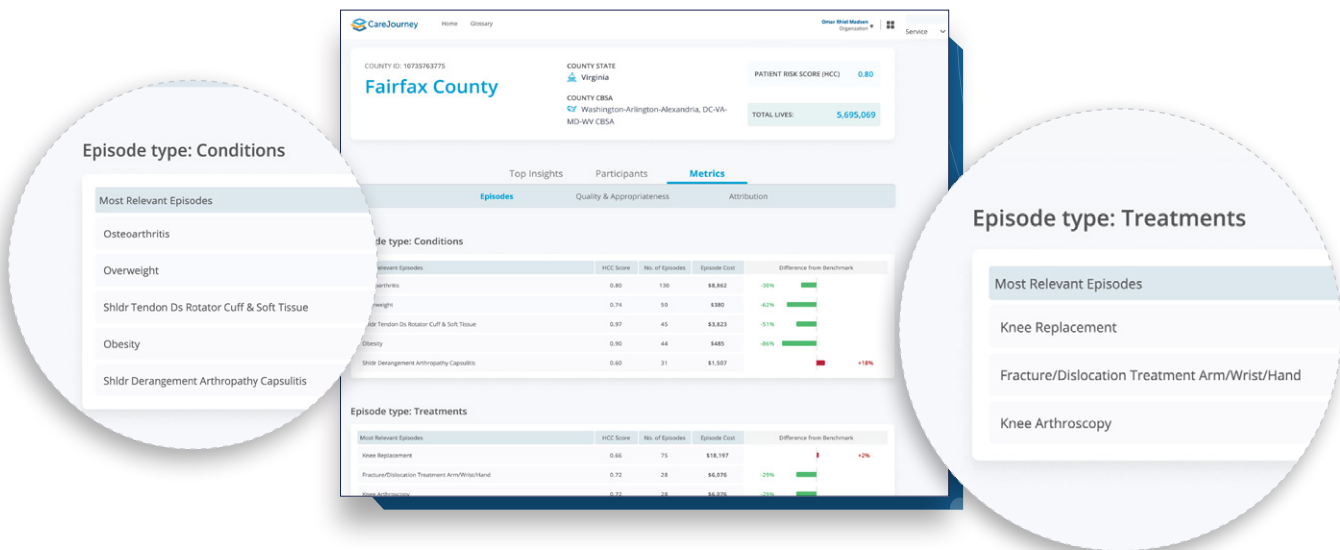
### Case Study

[QIP Grows Provider Network, Recruits Top-Performing Providers](#)



## Identify Leakage and Strengthen Referrals

Our platform allows you to make smarter referral decisions backed by evidence, experience, and a data-driven approach. You can see granular cost and outcomes performance data, referral volumes and patterns, and match patients to the right providers that are best positioned to provide their care.



### Use the CareJourney platform to:

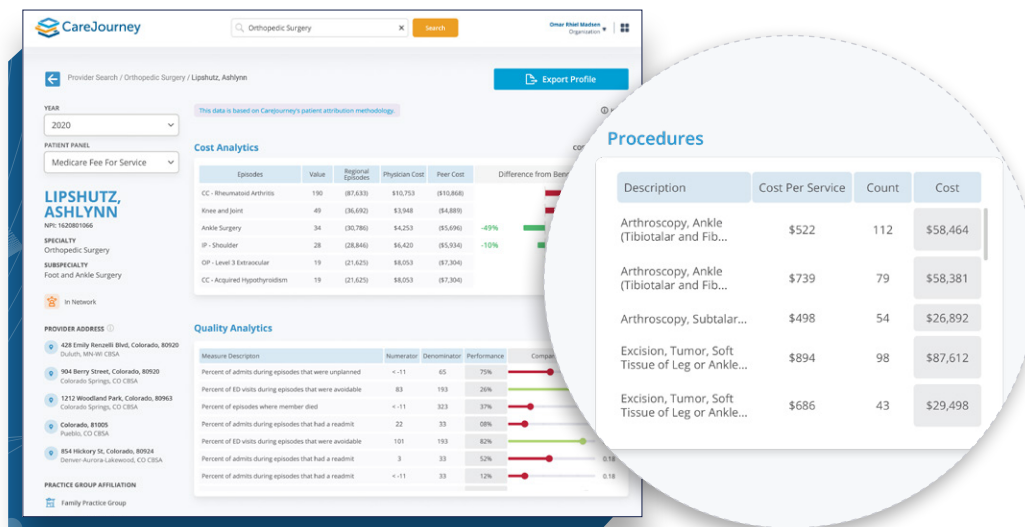
- Understand referral and utilization patterns by region or service line, helping identify competitor trends and physician-level referral volumes.
- Identify opportunities to reduce out-of-network leakage, and evaluate better referral opportunities.
- Understand variations in post-acute and downstream referrals and their impact on cost of care and patient outcomes.

#### Case Study

[Health Plan Builds High-Performing Specialist Network for Medicare Advantage Plan](#)

## Improve Provider Performance

Our library comprises over 2 million physicians across the U.S., including PCPs and specialties, enabling you to holistically benchmark physicians against their peers and networks. With an open-sourced episode methodology commissioned by CMS, you can view and analyze physicians' performance metrics that are distilled based on their actual practice patterns. With our provider taxonomy, you can accurately benchmark physicians with their "true peers." Our tool reveals patient insights which enable you to understand the cohorts a physician is treating, including relevant episodes, procedures, and sites of service, to have a comprehensive view of the physician's performance.



### Use the CareJourney platform to:

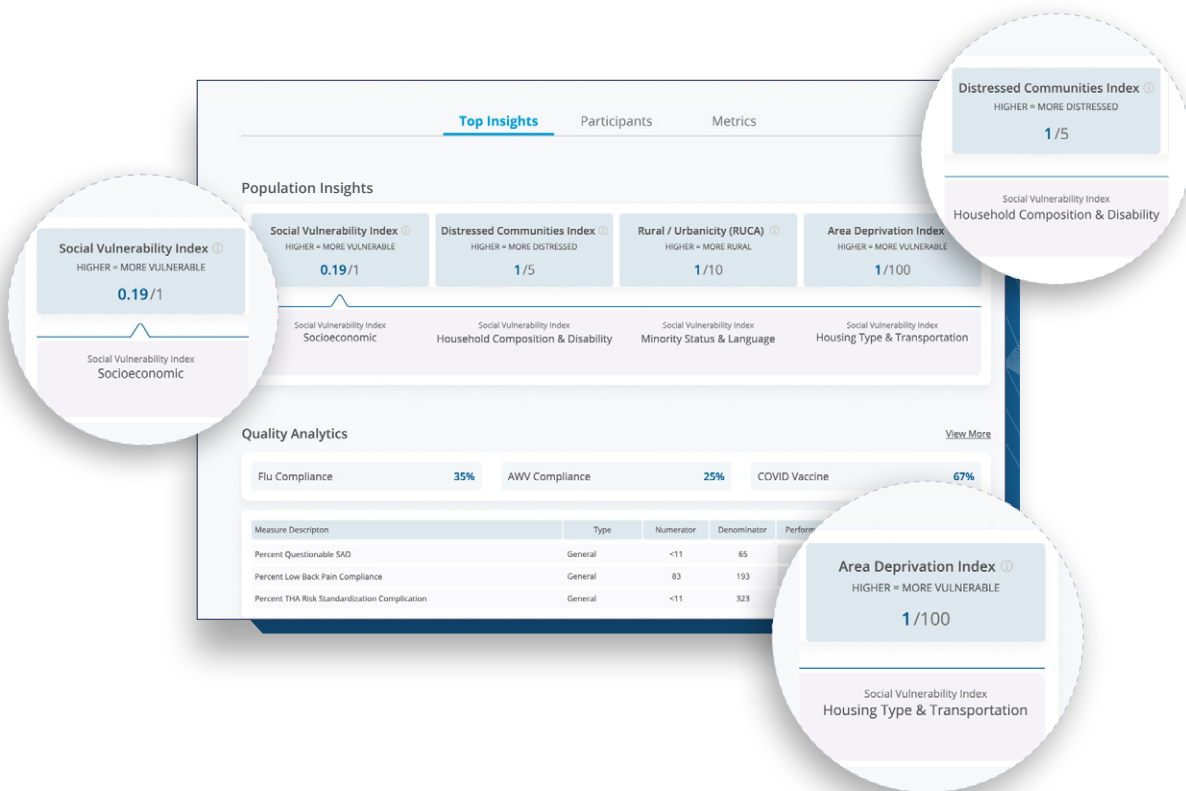
- Understand performance gaps to inform performance improvement conversations with providers.
- Integrate with your current physician scoring methodology to view complete performance across various populations.
- Simulate network performance by matching patients to the right physicians and care settings to understand the impact on total network performance.

### Case Study

[National Physician Practice Improves Specialty Referrals at the Point of Care](#)

## Better Manage Your At-risk Populations

Discover opportunities to better manage your at-risk populations by leveraging peer-reviewed segmentation models that help you identify high-need high-cost patients. Our analytics platform helps you create cohort profiles, evaluate chronic condition prevalence, compare costs and co-morbidities, identify key pockets of care, and get actionable lists for clinicians and support teams.



### Use the CareJourney platform to:

- Apply our open-source patient segmentation models, including high-need, high-cost segmentation, identify care gaps and variation, track compliance, and bend the cost curve.
- Review and drill-down into detailed gap analysis, compliance rate trends, provider and patient-level detail, and cross-continuum care variation.
- Use peer-reviewed, proven pathways, modeling best practice savings opportunities, integrating care model benchmarks, and data-driven change in clinical practice.

### Case Study

[Delaware Valley ACO Applies Segmentation Model to Claims Data to Reduce Costs](#)

# Data-as-a-Service

Propel your value-based care strategy with the most comprehensive, easy-to-access, actionable data set and integration offering.

Transform your analytics capabilities with the only enriched, robust Data-as-a-Service (DaaS) solution for value-based care organizations. Integrate relevant patient, provider, and market performance data into your existing workstreams to expand your network, compare performance, improve care, and more.

CareJourney's DaaS offering categorizes our assets into three categories: provider profile lists, pre-analyzed patient cohorts, and benchmarked episodes of care. Across these domains, CareJourney provides data points around volume, cost efficiency, outcomes, referrals, affiliation, and care model compliance. Members can customize their package based on state-level or national access.

2M

Providers Profiled

800+

Unique Cohorts Pre-Analyzed

900+

Episodes of Care Created  
and Benchmarked

## Comprehensive

Access comprehensive Medicare, MA, Medicaid, and Commercial claims layered with open data, unlocking analytics on over 270 million lives with episodes, taxonomy, cohort specialization, and provider ratings.

## Trusted

Rely on the most trusted data set, built on transparent and proven methodologies and used by top value-based care organizations.

## Easy-to-use

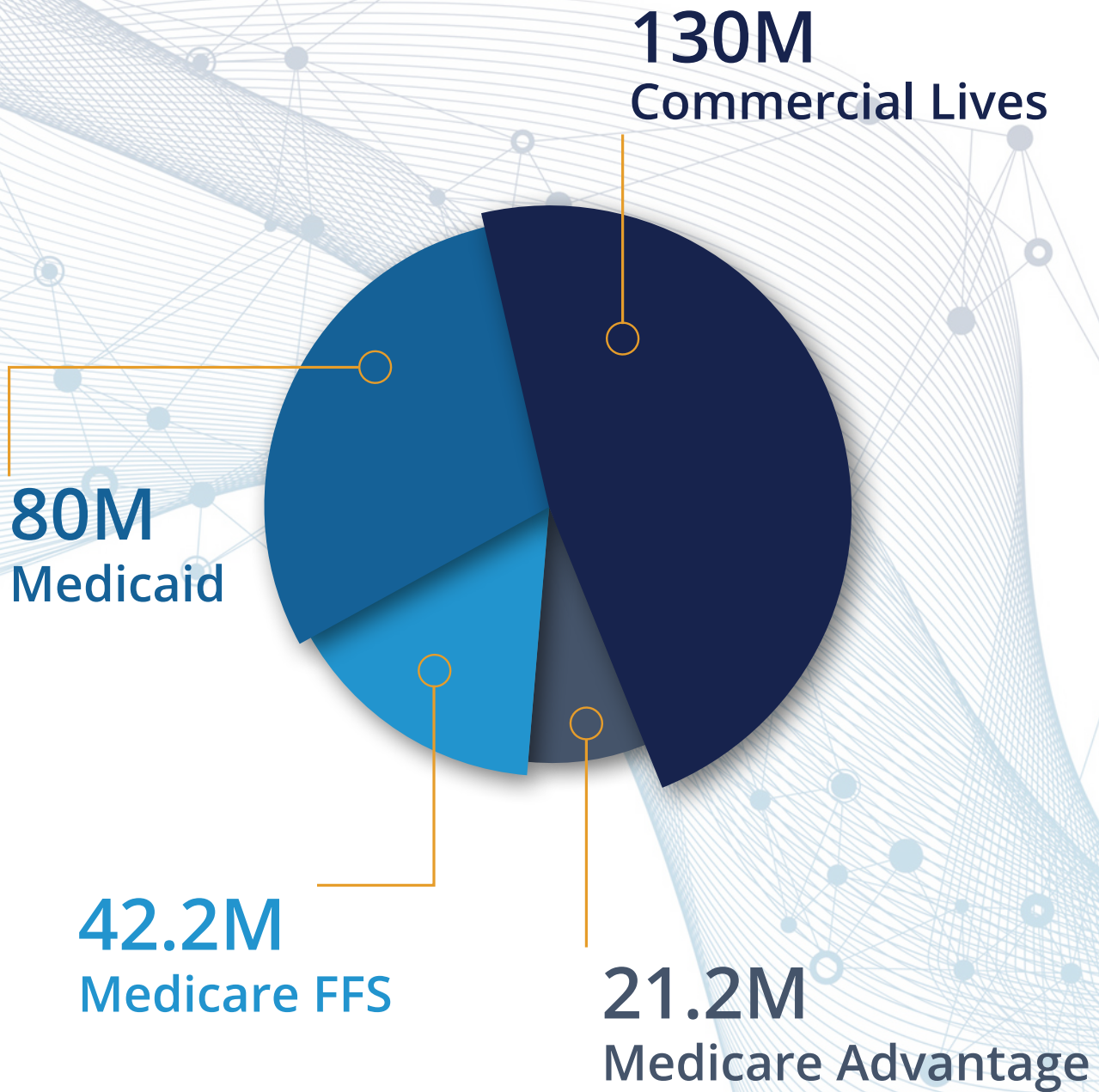
Integrate our vast data set into your existing workflows on an automated cadence using delivery methods like SFTP, Snowflake, and API data transfer.

## Secure

CareJourney is HITRUST certified and committed to upholding the highest standards of healthcare data security.



**270M Unique Beneficiaries**



## Our Mission

To empower individuals and organizations they trust with open, clinically-relevant analytics and insights in the pursuit of the optimal healthcare journey.

## Trusted By Industry Leaders

Over 120 leading healthcare organizations turn to CareJourney for differentiated insights and advice to help navigate their transition to value-based care.



## About CareJourney

CareJourney is a leading provider of clinically-relevant analytics for value-based care organizations. Headquartered in Arlington, VA, CareJourney currently supports leading payer, provider, and life sciences organizations across the U.S. in achieving their goals by wringing new, high value insights out of expansive population claims data. CareJourney's cloud-based analytics platform and Data-as-a-service (DaaS) offering help value-based care organizations gain market and cohort intelligence, build and grow networks, improve provider performance, identify leakage and strengthen referrals, and better manage at-risk populations.



CareJourney.com    info@carejourney.com

3865 Wilson Blvd, Suite 225, Arlington, VA 22203

